



**MCMILLAN BINCH MENDELSON LLP – 15**

Canada

Group head: William Rowley QC

Percentage of firm specialised in competition: 8 per cent

15 specialists (7 eq p, 3 p, 1 sa, 3 a, 1 other)

Average age of competition group: 40 years old

No. of postgraduates qualified in competition law/economics: 3/0

No. of ex-enforcers: 2

Percentage of firm located outside home jurisdiction: 0 per cent

Percentage based in North America: 100 per cent

No. of lateral hires: 0

No. of partners who have left: 0

No. of internal promotions to partner: 0

Net change in associates: 1 more

No. attending ICN meeting: 1

No. members on official comp. law reform body: 1

Most increased area of work: Merger filing

**LARGEST MATTERS HANDLED****Mergers**

1. For Verizon (SuperPages in Canada) on its acquisition by Bain.
2. For Novartis on its acquisition of Sabex.

**Cartels**

Agency: For Crompton – rubber chemicals and related products cartel.

Private litigation: For Crompton – EPDM and rubber chemicals cartel.

**Abuse of dominance**

Private litigation: 1. For Novartis over its refusal to supply pharmaceuticals to internet companies.

2. For a pharmaceutical company over its patent evergreening of anti-depressants.

**KEY COMPETITION CLIENTS**

As lead counsel: BASF, The Brewers Association of Canada, the Canadian Motion Picture Distributors Association, Coca-Cola, Competition Policy Group, Crompton, Hershey, Honda, Invista, Merger Streamlining Group, Novartis, Paramount Pictures, Univar, Wyeth

As co-counsel: Royal Bank of Canada

Client the firm is proudest of attracting this year: Invista

**COMMENTARY**

McMillan Binch Mendelsohn doesn't have the biggest Canadian competition practice, but it can boast the most popular one. This year, McMillan Binch got more votes from corporate counsel than any of its local rivals and was also the sixth-highest practice in terms of the number of case referrals by other GCR 100 firms.

That's not only a reflection of the firm's notable interest in competition policy – including its prominent involvement in the IBA – but also its intellectual credentials. Several partners have published books about competition law and the practice boasts three specialist postgrads.

McMillan Binch reckons merger-related work increased the most this year. It was involved in high-profile deals internationally and domestically. McMillan Binch was retained by France's fifth-biggest drug company, Fournier, to handle Canadian competition aspects of its €1.3 billion deal with Belgian pharmaceuticals company Solvay.

It is also handling Western Forest Products's merger with Cascadia Forest Products. But this year also saw McMillan Binch handle an array of cartel-related cases, including ongoing work for the Crompton Corporation.

Finally, McMillan Binch's merger with Montreal firm Mendelsohn went smoothly, beefing up its presence in Quebec.